



**Board Meeting  
Tuesday, February 15, 2022  
8:00 AM Zoom**

**BOD Check-In – Which duck are you?**

**CONSENT AGENDA:**

- A. Approval of January Minutes
- B. Financial Report – Scott
- C. Executive Director Report - Gayle
- D. Program Committee – Janelle/Gayle
- E. Governance Committee - Sam

**NEW BUSINESS:**

- Update – Mission Statement/Vision Statement
- DEI Statement
- BOD application/selection process
- Legislative Forum
- Annual Meeting

**NEXT MEETING: March 15, 2022 8 AM ZOOM**

Adjourn



### **Alliance Board – what we have accomplished so far in FY2022**

- Instituted process for hiring Executive Director for Alliance
- Successful process and hire of ED
- Establishing a uniform BOD Onboarding process and documents
- Contracted accounting for management of QB, oversight and best practices
- Review of Alliance ongoing reporting and filing requirements and ensuring Treasurer and ED have comprehensive checklist
- Alliance brought up-to-date with Illinois Attorney General's Office filings and all fees/fines required have been paid.
- Updating BOD Manual (in progress), Mission, Vision, and Strategic Plan
- Establishing Alliance DEI Statement

### **Highlights of ED/Alliance as an Organization so far in FY2022**

- Successful In-Person Networking event for membership and guests
- Acquisition of LCCF grant for memberships
- Increase in memberships
- Acquisition of Grainger grant for website/technology upgrades
- Inclusion of members on Program Committee
- Establishment of RESPOND Leadership Committee
- Engagement of ROE's office in Alliance/planning for Resource Fair
- Successful Legislative Forum
- Planning of first Alliance Community Poverty Simulation
- AND MORE TO COME!

**Alliance for Human Services Board of Directors meeting  
January 18, 2022, 8:00 am**

*Minutes*

Present: Corry Connelly, Carla Guitierrez, Sam Haik, Bobbie Hinden, Janelle Miller Moravek, Gayle Nelson, Meghan Powell-Filler, Susan Suhling, Paula Turelli

Not Present: Scott Jewitt, Maria Elena Jonas

1. Consent Agenda

- There was discussion about how we would use the consent agenda and what information would be included. It was decided that the entire board would vote on the acceptance and approval of the consent agenda.
- No items were pulled out.
- Sam motioned to approve, Bobbie seconded,

2. Grainger Foundation grant

- Awarded grant is for general operating support. Gayle will use the funds to cover new website and the data management tools needed to implement systems to make operations more efficient for a larger organization. Website improvements to include expanded portal and member directory and a refreshed look.
- Project was not originally included in 2021-2022 budget – this would be a special project and the budget has been amended to include the grant income and expenditure.
- Sam motioned to approve, Bobbie second:
  - i. JMM: yes
  - ii. CG: yes
  - iii. SH: yes
  - iv. MPF: yes
  - v. CC: yes
  - vi. PT: yes

3. Board Manual

- Susan requests all board member to review and send comments. She will send a Word document for review and commenting – Board members asked to return comments by end of January.

4. Diversity & Equity statement

- Discussion about the need for and proposed statements on equity and diversity.
- Susan and Sam to work on statements and bring final proposal to next meeting.

5. Mission & Vision

- Discussion around the need for tweaking to the current mission and vision statements.
- Susan, Gayle, Sam, Janelle and Corry to meet before next meeting to propose new statements.

6. Motion to adjourn at 9 am made by Sam, Bobbie seconded.

Submitted by Corry Connelly, Alliance Secretary

# The Alliance for Human Services

## Balance Sheet As of January 31, 2022

	TOTAL
<b>ASSETS</b>	
Current Assets	
Cash and Cash Equivalents	
10001 Checking-Lake Forest Bank & Trust	58,196.25
10002 Savings-Lake Forest Bank & Trust	27,080.71
10005 Petty Cash	30.00
10010 PayPal	999.21
<b>Total Cash and Cash Equivalents</b>	<b>\$86,306.17</b>
Accounts Receivable	
11000 Accounts Receivable	0.00
11100 Due to ASP	0.00
<b>Total Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
12000 Undeposited Funds	0.00
13000 Prepaid Expenses	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$86,306.17</b>
Fixed Assets	
19000 Property and Equipment	
19100 Equipment and Furnishings	5,765.02
19500 Accumulated Depreciation	-5,765.02
<b>Total 19000 Property and Equipment</b>	<b>0.00</b>
<b>Total Fixed Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$86,306.17</b>
<b>LIABILITIES AND NET ASSETS</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Other Current Liabilities	
24000 Payroll Liabilities	0.00
25000 Deferred Revenue	
25001 Prepaid Member Dues	0.00
<b>Total 25000 Deferred Revenue</b>	<b>0.00</b>
<b>Total Other Current Liabilities</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$0.00</b>
Net Assets	
31000 Net Assets without Donor Restrictions	41,121.09
32000 Retained Earnings	-4,980.28
33000 Net Assets with Donor Restrictions	
33300 Net Assets - CATCH	-510.00
<b>Total 33000 Net Assets with Donor Restrictions</b>	<b>-510.00</b>
Net Income	50,675.36
<b>Total Net Assets</b>	<b>\$86,306.17</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$86,306.17</b>

# The Alliance for Human Services

## Profit and Loss Detail

January 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	
<b>Ordinary Income/Expenses</b>					
Income					
46400 Misc Income					
01/26/2022	Deposit	3J165508N49207314			
<b>Total for 46400 Misc Income</b>					<b>\$1.00</b>
47200 Dues Revenue					
47100 AHS Dues					
01/25/2022	Invoice	2019465	Lake County Housing Authority	Fundraising:AHS Members	
01/25/2022	Invoice	2019465	Lake County Housing Authority	Fundraising:AHS Members	
01/25/2022	Invoice	2019465	Lake County Housing Authority	Fundraising:AHS Members	
01/25/2022	Invoice	2019465	Lake County Housing Authority	Fundraising:AHS Members	
01/26/2022	Invoice	2019442	The Community Works	Fundraising:AHS Members	
01/27/2022	Invoice	2019469	connect Waukegan	Fundraising:AHS Members	
01/31/2022	Invoice	2019461	Susan Shulman	Fundraising:AHS Members	
<b>Total for 47100 AHS Dues</b>					<b>\$1,350.00</b>
<b>Total for 47200 Dues Revenue</b>					<b>\$1,350.00</b>
<b>Total for Income</b>					<b>\$1,351.00</b>
Expenses					
62100 Professional Fees					
62130 Executive Director					
01/04/2022	Check	415465609	Gayle Nelson		
<b>Total for 62130 Executive Director</b>					<b>\$2,050.00</b>
62999 Website					
01/10/2022	Expense		Frontier Marketing LLC		
01/14/2022	Expense		Squarespace, Inc.		
<b>Total for 62999 Website</b>					<b>\$590.08</b>
<b>Total for 62100 Professional Fees</b>					<b>\$2,640.08</b>
64000 Marketing					
01/31/2022	Expense		Constant Contact	General Operating	
<b>Total for 64000 Marketing</b>					<b>\$25.89</b>

# The Alliance for Human Services

## Profit and Loss Detail

January 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	
65000 Office/General Administrative Expense					
65020 Postage & Mailing Service					
01/03/2022	Expense		EarthClassMail	General Operating	
<b>Total for 65020 Postage &amp; Mailing Service</b>					<b>\$94.00</b>
<b>Total for 65000 Office/General Administrative Expense</b>					<b>\$94.00</b>
PayPal Fees					
01/25/2022	Check		Paypal		
01/26/2022	Deposit	3J165508N49207314			
01/27/2022	Check		Paypal		
<b>Total for PayPal Fees</b>					<b>\$1.79</b>
<b>Total for Expenses</b>					<b>\$2,761.76</b>
<b>Net Ordinary Income</b>					<b>\$ -1,410.76</b>
Other Income/Expense					
Other Income					
45000 Interest Income					
01/31/2022	Deposit				
<b>Total for 45000 Interest Income</b>					<b>\$0.46</b>
<b>Total for Other Income</b>					<b>\$0.46</b>
<b>Net Other Income</b>					<b>\$0.46</b>
<b>Net Income</b>					<b>\$ -1,410.30</b>

# The Alliance for Human Services

## Profit and Loss Detail

January 2022

DATE	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE	
<b>Ordinary</b>					
<b>Income/Expenses</b>					
<b>Income</b>					
<b>46400 Misc</b>					
<b>Income</b>					
01/26/2022	Donation by joeb@frontiermarketingllc.com - Donation by joeb@frontiermarketingllc.com	10010 PayPal	1.00	1.00	
<b>Total for 46400</b>					
<b>Misc Income</b>					
<b>47200 Dues</b>					
<b>Revenue</b>					
<b>47100 AHS</b>					
<b>Dues</b>					
01/25/2022	Alliance for Human Services Member dues FY 21: Nonprofit >\$500 K mid year	11000 Accounts Receivable	166.67	166.67	
01/25/2022	Alliance for Human Services Member Dues FY2 1: Non-Profit Member (>\$500,000)	11000 Accounts Receivable	333.33	500.00	
01/25/2022	Alliance for Human Services Member Dues FY2 1: Non-Profit Member (>\$500,000)	11000 Accounts Receivable	166.67	666.67	
01/25/2022	Alliance for Human Services Member dues FY 21: Nonprofit >\$500 K mid year	11000 Accounts Receivable	83.33	750.00	
01/26/2022	Alliance for Human Services Member Dues FY21: Non-Profit Member (Up to \$100,000)	11000 Accounts Receivable	100.00	850.00	
01/27/2022	Alliance for Human Services Member Dues FY21: Non-Profit Member (\$100,000-500,000)	11000 Accounts Receivable	250.00	1,100.00	
01/31/2022	Alliance for Human Services Member dues FY 21: Nonprofit >\$500 K mid year	11000 Accounts Receivable	250.00	1,350.00	
<b>Total for 47100 AHS Dues</b>					
<b>Total for 47200 Dues Revenue</b>					
<b>Total for Income</b>					
<b>Expenses</b>					
<b>62100</b>					
<b>Professional Fees</b>					
<b>62130</b>					
<b>Executive Director</b>					
01/04/2022	000000415465609 BILL PAYMENT CBMCZYJL 1829424	GAYLENELSON	10001 Checking-Lake Forest Bank & Trust	2,050.00	2,050.00
<b>Total for 62130 Executive</b>					

# The Alliance for Human Services

## Profit and Loss Detail

January 2022

DATE	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
<b>Director</b>				
<b>62999</b>				
<b>Website</b>				
01/10/2022	FRONTIER MARKETI SA PREAUTHORIZED ACH DEBIT FRONTIER MARKETI SALE 220110	10001 Checking-Lake Forest Bank & Trust	250.00	250.00
01/14/2022	SQUARESPACE INC. ATM/POS DEBIT MERCHANT PURCHASE TERMINAL 82305092 SQUARESPACE INC. NEW YORK NY01-13-22 12:00 AMXXXXXXXXXXXX0684	10001 Checking-Lake Forest Bank & Trust	340.08	590.08
<b>Total for 62999 Website</b>				
<b>Total for 62100 Professional Fees</b>				
<b>64000</b>				
<b>Marketing</b>				
01/31/2022	EIG*CONSTANTCONTACT.C ATM/POS DEBIT MERCHANT PURCHASE TERMINAL 75418232 EIG*CONSTANTCONTACT.CO 855-22955 MA01-29-22 12:00 AMXXXXXXXXXXXX0684	10001 Checking-Lake Forest Bank & Trust	25.89	25.89
<b>Total for 64000 Marketing</b>				



# The Alliance for Human Services

## Profit and Loss Detail

January 2022

DATE	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
65000				
Office/General Administrative Expense				
65020 Postage & Mailing Service				
01/03/2022	EARTHCLASSMAIL.COM ATM/POS DEBIT MERCHANT PURCHASE TERMINAL 82305092 EARTHCLASSMAIL.COM SAN ANTON TX01-01-22 12:00 AMXXXXXXXXXXXX0684	10001 Checking-Lake Forest Bank & Trust	94.00	94.00
<b>Total for 65020 Postage &amp; Mailing Service</b>				
<b>Total for 65000 Office/General Administrative Expense</b>				
PayPal Fees				
01/25/2022		10010 PayPal	0.95	0.95
01/26/2022	PayPal fees	10010 PayPal	0.52	1.47
01/27/2022		10010 PayPal	0.32	1.79
<b>Total for PayPal Fees</b>				
<b>Total for Expenses</b>				
<b>Net Ordinary Income</b>				
Other Income/Expense				
Other Income				
45000 Interest Income				
01/31/2022	INTEREST CREDIT	10002 Savings- Lake Forest Bank & Trust	0.46	0.46
<b>Total for 45000 Interest Income</b>				
<b>Total for Other Income</b>				
<b>Net Other Income</b>				
<b>Net Income</b>				

# The Alliance for Human Services

## Profit and Loss Detail

December 2021

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	
<b>Ordinary Income/Expenses</b>					
Income					
43600 Grants					
47605 Grant Income					
12/20/2021	Deposit		Grainger Foundation		
<b>Total for 47605 Grant Income</b>					<b>\$25,000.00</b>
<b>Total for 43600 Grants</b>					<b>\$25,000.00</b>
47200 Dues Revenue					
47100 AHS Dues					
12/02/2021	Invoice	2019466	Avon Township	Fundraising:AHS Members	
12/13/2021	Invoice	2019459	Consumer Credit Counseling	Fundraising:AHS Members	
12/20/2021	Invoice	2019458	RAILS	Fundraising:AHS Members	
<b>Total for 47100 AHS Dues</b>					<b>\$750.00</b>
<b>Total for 47200 Dues Revenue</b>					<b>\$750.00</b>
<b>Total for Income</b>					<b>\$25,750.00</b>
Expenses					
62100 Professional Fees					
62110 Accounting Fees					
12/28/2021	Expense		Seidler & Assoc		
<b>Total for 62110 Accounting Fees</b>					<b>\$100.00</b>
62130 Executive Director					
12/02/2021	Check	359946611	Gayle Nelson		
<b>Total for 62130 Executive Director</b>					<b>\$2,050.00</b>
62999 Website					
12/07/2021	Expense		Frontier Marketing LLC		
<b>Total for 62999 Website</b>					<b>\$250.00</b>
<b>Total for 62100 Professional Fees</b>					<b>\$2,400.00</b>
64000 Marketing					
12/27/2021	Expense		Constant Contact	General Operating	
<b>Total for 64000 Marketing</b>					<b>\$25.89</b>
65000 Office/General Administrative Expense					
65020 Postage & Mailing Service					
12/02/2021	Expense		EarthClassMail	General Operating	
<b>Total for 65020 Postage &amp; Mailing Service</b>					<b>\$94.00</b>
<b>Total for 65000 Office/General Administrative Expense</b>					<b>\$94.00</b>

# The Alliance for Human Services

## Profit and Loss Detail

December 2021

DATE	TRANSACTION TYPE	NUM	NAME	CLASS
69000 Other Expense				
69200 Bank and Credit Card Fees				
12/13/2021	Expense		Illinois Charity Bureau Fund	
<b>Total for 69200 Bank and Credit Card Fees</b>				<b>\$15.00</b>
69800 Licenses and Fees				
12/13/2021	Expense		Illinois Charity Bureau Fund	
12/13/2021	Expense		Illinois Charity Bureau Fund	
12/13/2021	Expense		Illinois Charity Bureau Fund	
<b>Total for 69800 Licenses and Fees</b>				<b>\$245.00</b>
<b>Total for 69000 Other Expense</b>				<b>\$260.00</b>
PayPal Fees				
12/13/2021	Check		Paypal	
<b>Total for PayPal Fees</b>				<b>\$0.32</b>
<b>Total for Expenses</b>				<b>\$2,780.21</b>
<b>Net Ordinary Income</b>				<b>\$22,969.79</b>
Other Income/Expense				
Other Income				
45000 Interest Income				
12/31/2021	Deposit	0		
<b>Total for 45000 Interest Income</b>				<b>\$0.46</b>
<b>Total for Other Income</b>				<b>\$0.46</b>
<b>Net Other Income</b>				<b>\$0.46</b>
<b>Net Income</b>				<b>\$22,970.25</b>

# The Alliance for Human Services

## Profit and Loss Detail

December 2021

DATE	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
<b>Ordinary</b>				
<b>Income/Expenses</b>				
<b>Income</b>				
43600 Grants				
47605 Grant				
<b>Income</b>				
12/20/2021	Tech Updates to Website and New Member Database	10001 Checking-Lake Forest Bank & Trust	25,000.00	25,000.00
<b>Total for 47605 Grant Income</b>				
<b>Total for 43600 Grants</b>				
47200 Dues				
<b>Revenue</b>				
47100 AHS Dues				
12/02/2021	Alliance for Human Services Member dues FY 21: Nonprofit >\$500 K mid year	11000 Accounts Receivable	250.00	250.00
12/13/2021	Alliance for Human Services Member dues FY 21: Nonprofit >\$500 K mid year	11000 Accounts Receivable	250.00	500.00
12/20/2021	Alliance for Human Services Member dues FY 21: Nonprofit >\$500 K mid year	11000 Accounts Receivable	250.00	750.00
<b>Total for 47100 AHS Dues</b>				
<b>Total for 47200 Dues Revenue</b>				
<b>Total for Income</b>				
<b>Expenses</b>				
62100 Professional				
<b>Fees</b>				
62110 Accounting				
<b>Fees</b>				
12/28/2021	POS PURCHASE TE MISC DEBIT POS PURCHASE TERMINAL 001 IN SEIDLER ASSOCIAT LIBERTYVI IL12-28-21 3:11 AMXXXXXXXXXXXX0684	10001 Checking-Lake Forest Bank & Trust	100.00	100.00
<b>Total for 62110 Accounting Fees</b>				
62130 Executive				
<b>Director</b>				
12/02/2021	000000359946611 BILL PAYMENT DB3CCYPC GAYLENELSON 1816553	10001 Checking-Lake Forest Bank & Trust	2,050.00	2,050.00
<b>Total for 62130</b>				

# The Alliance for Human Services

## Profit and Loss Detail

December 2021

DATE	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
<b>Executive Director</b>				
62999 Website				
12/07/2021	Oct 21	10001 Checking-Lake Forest Bank & Trust	250.00	250.00
<b>Total for 62999 Website</b>				
<b>Total for 62100 Professional Fees</b>				
64000 Marketing				
12/27/2021	EIG*CONSTANTCONTACT.C ATM/POS DEBIT MERCHANT PURCHASE TERMINAL 75418231 EIG*CONSTANTCONTACT.CO 855-22955 MA12-24-21 12:00 AMXXXXXXXXXXXX0684	10001 Checking-Lake Forest Bank & Trust	25.89	25.89
<b>Total for 64000 Marketing</b>				
65000 Office/General Administrative Expense				
65020 Postage & Mailing Service				
12/02/2021	EARTHCLASSMAIL.COM ATM/POS DEBIT MERCHANT PURCHASE TERMINAL 82305091 EARTHCLASSMAIL.COM SAN ANTON TX12-01-21 12:00 AMXXXXXXXXXXXX0684	10001 Checking-Lake Forest Bank & Trust	94.00	94.00
<b>Total for 65020 Postage &amp; Mailing Service</b>				
<b>Total for 65000 Office/General Administrative Expense</b>				

# The Alliance for Human Services

## Profit and Loss Detail

December 2021

DATE	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
<b>69000 Other Expense</b>				
<b>69200 Bank and Credit Card Fees</b>				
12/13/2021	Cashiers Checks	10001 Checking-Lake Forest Bank & Trust	15.00	15.00
<b>Total for 69200 Bank and Credit Card Fees</b>				
<b>69800 Licenses and Fees</b>				
12/13/2021	2020 Filing	10001 Checking-Lake Forest Bank & Trust	115.00	115.00
12/13/2021	2021 Filing	10001 Checking-Lake Forest Bank & Trust	15.00	130.00
12/13/2021	2019 Filing	10001 Checking-Lake Forest Bank & Trust	115.00	245.00
<b>Total for 69800 Licenses and Fees</b>				
<b>Total for 69000 Other Expense</b>				
<b>PayPal Fees</b>				
12/13/2021		10010 PayPal	0.32	0.32
<b>Total for PayPal Fees</b>				
<b>Total for Expenses</b>				
<b>Net Ordinary Income</b>				
<b>Other Income/Expense</b>				
<b>Other Income</b>				
<b>45000 Interest Income</b>				
12/31/2021	0000000000000000 INTEREST CREDIT	10002 Savings-Lake Forest Bank & Trust	0.46	0.46
<b>Total for 45000 Interest Income</b>				
<b>Total for Other Income</b>				
<b>Net Other Income</b>				
<b>Net Income</b>				

# The Alliance for Human Services

Budget vs. Actuals: FY 2021-0022 - FY22 P&L

January 2022

	JAN 2022				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>								
43400 Contributions					\$0.00	\$0.00	\$0.00	0.00%
43410 Sponsorships		167.00	-167.00		\$0.00	\$167.00	\$ -167.00	0.00%
43450 Individual Contributions		83.00	-83.00		\$0.00	\$83.00	\$ -83.00	0.00%
<b>Total 43400 Contributions</b>		<b>250.00</b>	<b>-250.00</b>		<b>\$0.00</b>	<b>\$250.00</b>	<b>\$ -250.00</b>	<b>0.00%</b>
43600 Grants					\$0.00	\$0.00	\$0.00	0.00%
43610 Grant Expense		-1,000.00	1,000.00		\$0.00	\$ -1,000.00	\$1,000.00	0.00%
						1,000.00		
47605 Grant Income		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 43600 Grants</b>		<b>-1,000.00</b>	<b>1,000.00</b>		<b>\$0.00</b>	<b>\$ -1,000.00</b>	<b>\$1,000.00</b>	<b>0.00%</b>
						1,000.00		
46400 Misc Income	1.00		1.00		\$1.00	\$0.00	\$1.00	0.00%
47200 Dues Revenue					\$0.00	\$0.00	\$0.00	0.00%
47100 AHS Dues	1,350.00	3,675.00	-2,325.00	36.73 %	\$1,350.00	\$3,675.00	\$ -2,325.00	36.73 %
47600 Poverty Simulation		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 47200 Dues Revenue</b>	<b>1,350.00</b>	<b>3,675.00</b>	<b>-2,325.00</b>	<b>36.73 %</b>	<b>\$1,350.00</b>	<b>\$3,675.00</b>	<b>\$ -2,325.00</b>	<b>36.73 %</b>
<b>Total Income</b>	<b>\$1,351.00</b>	<b>\$2,925.00</b>	<b>\$ -1,574.00</b>	<b>46.19 %</b>	<b>\$1,351.00</b>	<b>\$2,925.00</b>	<b>\$ -1,574.00</b>	<b>46.19 %</b>
<b>GROSS PROFIT</b>	<b>\$1,351.00</b>	<b>\$2,925.00</b>	<b>\$ -1,574.00</b>	<b>46.19 %</b>	<b>\$1,351.00</b>	<b>\$2,925.00</b>	<b>\$ -1,574.00</b>	<b>46.19 %</b>
<b>Expenses</b>								
62100 Professional Fees					\$0.00	\$0.00	\$0.00	0.00%
62110 Accounting Fees		125.00	-125.00		\$0.00	\$125.00	\$ -125.00	0.00%
62120 Administrative Assistant		292.00	-292.00		\$0.00	\$292.00	\$ -292.00	0.00%
62130 Executive Director	2,050.00	2,217.00	-167.00	92.47 %	\$2,050.00	\$2,217.00	\$ -167.00	92.47 %
62999 Website	590.08	100.00	490.08	590.08 %	\$590.08	\$100.00	\$490.08	590.08 %
<b>Total 62100 Professional Fees</b>	<b>2,640.08</b>	<b>2,734.00</b>	<b>-93.92</b>	<b>96.56 %</b>	<b>\$2,640.08</b>	<b>\$2,734.00</b>	<b>\$ -93.92</b>	<b>96.56 %</b>
63000 Program Expenses					\$0.00	\$0.00	\$0.00	0.00%
63510 AHS Meeting Expense		400.00	-400.00		\$0.00	\$400.00	\$ -400.00	0.00%
<b>Total 63000 Program Expenses</b>		<b>400.00</b>	<b>-400.00</b>		<b>\$0.00</b>	<b>\$400.00</b>	<b>\$ -400.00</b>	<b>0.00%</b>
64000 Marketing	25.89	67.00	-41.11	38.64 %	\$25.89	\$67.00	\$ -41.11	38.64 %
65000 Office/General Administrative Expense					\$0.00	\$0.00	\$0.00	0.00%
65020 Postage & Mailing Service	94.00	125.00	-31.00	75.20 %	\$94.00	\$125.00	\$ -31.00	75.20 %
65030 Printing and Copying		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
65035 Software		14.50	-14.50		\$0.00	\$14.50	\$ -14.50	0.00%
<b>Total 65000 Office/General Administrative Expense</b>	<b>94.00</b>	<b>139.50</b>	<b>-45.50</b>	<b>67.38 %</b>	<b>\$94.00</b>	<b>\$139.50</b>	<b>\$ -45.50</b>	<b>67.38 %</b>
69000 Other Expense					\$0.00	\$0.00	\$0.00	0.00%
69200 Bank and Credit Card Fees		55.00	-55.00		\$0.00	\$55.00	\$ -55.00	0.00%
69600 Insurance - Liability, D and O		92.00	-92.00		\$0.00	\$92.00	\$ -92.00	0.00%
69800 Licenses and Fees		0.00	0.00		\$0.00	\$0.00	\$0.00	0.00%
<b>Total 69000 Other Expense</b>		<b>147.00</b>	<b>-147.00</b>		<b>\$0.00</b>	<b>\$147.00</b>	<b>\$ -147.00</b>	<b>0.00%</b>
PayPal Fees	1.79		1.79		\$1.79	\$0.00	\$1.79	0.00%
<b>Total Expenses</b>	<b>\$2,761.76</b>	<b>\$3,487.50</b>	<b>\$ -725.74</b>	<b>79.19 %</b>	<b>\$2,761.76</b>	<b>\$3,487.50</b>	<b>\$ -725.74</b>	<b>79.19 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -1,410.76</b>	<b>\$ -562.50</b>	<b>\$ -848.26</b>	<b>250.80 %</b>	<b>\$ -1,410.76</b>	<b>\$ -562.50</b>	<b>\$ -848.26</b>	<b>250.80 %</b>

# The Alliance for Human Services

Budget vs. Actuals: FY 2021-0022 - FY22 P&L

January 2022

	JAN 2022				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Other Income								
45000 Interest Income	0.46	0.33	0.13	139.39 %	\$0.46	\$0.33	\$0.13	139.39 %
<b>Total Other Income</b>	<b>\$0.46</b>	<b>\$0.33</b>	<b>\$0.13</b>	<b>139.39 %</b>	<b>\$0.46</b>	<b>\$0.33</b>	<b>\$0.13</b>	<b>139.39 %</b>
<b>NET OTHER INCOME</b>	<b>\$0.46</b>	<b>\$0.33</b>	<b>\$0.13</b>	<b>139.39 %</b>	<b>\$0.46</b>	<b>\$0.33</b>	<b>\$0.13</b>	<b>139.39 %</b>
<b>NET INCOME</b>	<b>\$ -</b>	<b>\$ -562.17</b>	<b>\$ -848.13</b>	<b>250.87 %</b>	<b>\$ -</b>	<b>\$ -562.17</b>	<b>\$ -848.13</b>	<b>250.87 %</b>
	<b>1,410.30</b>				<b>1,410.30</b>			





## Executive Director Report February 15, 2022

Thanks to the Grainger Foundation grant, the Alliance is getting the technology upgrade it needs to continue to grow and serve the Lake County community. The grant includes funding for a website upgrade as well as transition from Google spreadsheets to Little Green Light a database designed for fundraising activities in smaller organizations. The website will include a space for our new mission and vision statements as well as guiding principles. Special thanks to Corry and Janelle for leading these important conversations.

The new website will also have a place to highlight our social media activities. Recently, we were finally able to transfer the Facebook page and it is now updated with recent activities including the Poverty Simulation. It is scheduled for Saturday 4/30 at 9AM at St. Joseph's Catholic Church in Libertyville. I hope you will share it and join us. Additionally, please invite your colleagues, board members, and other organization volunteers to participate.

I am also excited for other Alliance in-person events as the weather warms. This will include our annual event. If you have ideas for speakers or format, please pass them on. Thank you for all you do, and I look forward to finishing the fiscal year strong.

### Revenue

The Alliance is in a strong financial position. Scott will present organizational financials. Here is a summary:

- A) Bank Checking Balance: \$58,196.25
- B) Membership: eighty-four paid members have renewed or paid their membership for the first time. Total number of members is 96. Total membership revenue for the fiscal year is \$27,600.
- C) New February members:
  - Connect Waukegan
  - Lake County Housing Authority
  - HR Source
  - SEDOL
  - Words on Wheels
  - NAMI
  - Waukegan to College

## Alliance Meetings and Events

### A) January meetings

Last month's member meetings were well attended. For the RESPOND meeting, the Alliance hosted a conversation to commemorate Human Trafficking Awareness month. It was focused on the recent Biden Administration guidance encouraging DHS to cease performing immigration raids in workplaces. Speakers discussed: what does this mean for families without papers living in Lake County? How do these working situations affect families and the communities they live in? Alliance members' Farmworkers and Landscapers Advocacy Project (FLAP), HACES, Chicago Workers Collaborative, and North Suburban Legal Aid Clinic provided an overview of these situations and insight social workers and other frontline workers can use to better support these families.

During the January meeting, Alliance members embraced the boring and learned more about the insurance organizations need from Michelle Hooper of Illinois Select Risk. She works exclusively with nonprofit organizations.

### B) Upcoming meetings

The February RESPOND meeting highlighted another of our new members, Consumer Credit Counseling Services of Northern Illinois. There was also an opportunity for participants to introduce themselves since there are many new members and talk about upcoming events. The Alliance looks forward to hosting one of the organization's lunch and learns next fiscal year.

The February Alliance meeting will be our winter Legislative Forum with Congressman Schneider followed by our State legislative leaders: Senator Bush, Representative Bos, and Representative Mayfield.

2/25 at 1:30, we will hold our follow up book club conversation on Invisible Child

3/2 RESPOND meeting-Conversation on some of the issues and basic training on for organizations thinking about or who have a Narcan dispensary to their location(s). The speaker will be NIRCO Program Manager, Debra Lewis, MAHRD.

3/18-Alliance Call hosting an Advocacy 101 training with Benjamin Ruddell, ACLU's Director of Criminal Justice Policy

### Spring Events

We are planning a poverty simulation on April 30, 2022, at St. Joseph's in Libertyville with CASA, Catholic Charities, PADS and Love, Inc.

Also looking for our next book for our book club conversation exploring the immigrant experience from the Latinx lens.

# PROPOSED CHANGE TO ALLIANCE VISION & MISSION STATEMENTS

## Vision (what are we trying to achieve):

Current: Build a sustainable human services system in Lake County by fostering collaborations and strengthening the capacity of membership organizations

**Proposed: *Cultivate a network that maximizes the effectiveness of Lake County's human service providers.***

## Mission (what role do we play in the solution):

Current: To continuously improve the delivery of human services in Lake County.

**Proposed: *Provide leadership that convenes human service sector stakeholders, fosters collaboration, and enhances the delivery of services in Lake County.***

## Guiding principles (these will help us develop priorities, strategies, and activities):

We are committed to:

- comprehensive, inclusive, and equitable representation of the diverse segments of Lake County's human service sector.
- Providing support and resources to improve members' capacity and overall delivery of services including facilitating access to information and resources and cultivating networks.

### Areas of Focus for next 18 months:

1. Business Model:
  - Establish sustainable business model
  - Increase sources of revenue
2. Technology Upgrade
  - Website & Software
3. Membership
  - Increase membership
    - Carry out commitment to the diverse, equitable and inclusive representation of organizations and communities
      - Fully utilize the grant revenue provided by LCCF for new members to expand diversity in membership
  - Engage members
    - Facilitate access to information
      - Serve as a local bank of resources
        - prioritized on level of need (identified through measurable data) and then connecting that data to the appropriate service provider.
      - increase shared resource network that we provide (speakers, portal, member meetings)
    - Enhance member interface
      - Among providers
        - RESPOND
        - Portal
        - Events
      - Between sectors
        - Events/legislative forums
4. Cultivate a strong board

## **ALLIANCE FOR HUMAN SERVICES STATEMENT OF DIVERSITY AND EQUITY**

Lake County is home to many diverse and dynamic communities. The Alliance for Human Services believes this diversity makes us a stronger and more resilient county. Our mission is best fulfilled when we embrace diversity, equity and inclusion (DEI) not only as core values but through intentional actions, policies and practices.

The work of the Alliance, both internally and externally, supports diversity in all its forms, encompassing but not limited to age, ability, immigration status, economic circumstances, ethnicity, race, religion, sex, sexual orientation, gender identity and gender expression.

Since our inception, the Alliance has been committed to having a comprehensive and inclusive representation of the diverse and various population segments and human services sectors within Lake County.

Leading by example, we aspire to exemplify diversity, equity and inclusion as the foundation for success. The Alliance is committed to approaching our work with a DEI lens and to routinely, tangibly measure the outputs of our adherence toward that imperative. **as we strive to advance increasingly heightened levels of uniformity and equity in the successful delivery of human services throughout the county.**